

Financial Statement

**NATIONAL CENTER ON
SHAKEN BABY SYNDROME**

(A Nonprofit Corporation)

June 30, 2010 and 2009

(With Independent Auditors' Report)

NATIONAL CENTER ON SHAKEN BABY SYNDROME
Financial Statements
June 30, 2010 and 2009
(With Independent Auditors' Report)

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INDEPENDENT AUDITORS' REPORT

**The Board of Directors
National Center on Shaken Baby Syndrome
Ogden, Utah**

We have audited the accompanying statements of financial position of the National Center on Shaken Baby Syndrome (a nonprofit corporation) as of June 30, 2010 and 2009, and the related statements of activities, functional expenses and cash flows for the years then ended. These financial statements are the responsibility of the Center's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the National Center on Shaken Baby Syndrome as of June 30, 2010 and 2009, and the results of its operations and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was made for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplemental Schedule of Changes in Temporarily Restricted Net Assets is presented for the purpose of additional analysis and is not a required part of the basic financial statements. This supplemental information is the responsibility of the Center's management. The supplemental schedule has been subjected to the auditing procedures applied in the audits of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Ogden, Utah
October 25, 2010

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NATIONAL CENTER ON SHAKEN BABY SYNDROME
Statements of Financial Position
June 30, 2010 and 2009

<u>ASSETS</u>	<u>2010</u>	<u>2009</u>
Current assets:		
Cash and cash equivalents	\$ 542,439	\$ 429,618
Investments	596,459	430,847
Accounts receivable, net	63,996	140,160
Inventory, net	102,081	110,154
Prepaid expenses	<u>22,457</u>	<u>-</u>
Total current assets	<u>1,327,432</u>	<u>1,110,779</u>
Furniture, equipment and software	71,880	75,214
Accumulated depreciation	<u>(55,136)</u>	<u>(59,632)</u>
Furniture, equipment and software, net	<u>16,744</u>	<u>15,582</u>
	<u>\$ 1,344,176</u>	<u>\$ 1,126,361</u>
 <u>LIABILITIES AND NET ASSETS</u> 		
Current liabilities:		
Accounts payable	\$ 40,795	\$ 31,658
Accrued expenses	36,831	28,448
Deferred revenue	122,368	-
Other liabilities	<u>231,156</u>	<u>179,204</u>
Total current liabilities	<u>431,150</u>	<u>239,310</u>
 Net assets:		
Temporarily restricted	199,446	132,833
Unrestricted	<u>713,580</u>	<u>754,218</u>
Total net assets	<u>913,026</u>	<u>887,051</u>
	<u>\$ 1,344,176</u>	<u>\$ 1,126,361</u>

See accompanying notes and auditors' report.

NATIONAL CENTER ON SHAKEN BABY SYNDROME
Statements of Activities
For The Years Ended June 30, 2010 and 2009

	<u>2010</u>	<u>2009</u>
<u>UNRESTRICTED NET ASSETS</u>		
Revenues and support:		
Sales of resource materials	\$ 890,079	\$ 651,164
Conferences and services	2,900	733
Donated materials and services	53,787	36,174
Program support	88,808	89,166
Interest income	2,111	1,159
Loss on disposal of fixed assets	(491)	(134)
Investment gain (loss)	70,696	(57,314)
Net assets released from purpose restrictions	<u>207,959</u>	<u>558,164</u>
Total revenues and support	<u>1,315,849</u>	<u>1,279,112</u>
Expenses:		
Programs and services	1,170,229	1,163,522
Fundraising	61,236	71,675
General and administrative	<u>125,022</u>	<u>125,776</u>
Total expenses	<u>1,356,487</u>	<u>1,360,973</u>
Decrease in unrestricted net assets	<u>(40,638)</u>	<u>(81,861)</u>
<u>TEMPORARILY RESTRICTED NET ASSETS</u>		
Revenues and support:		
Grants, foundation and public support	274,527	511,394
Investment income	45	1,510
Net assets released from restrictions	<u>(207,959)</u>	<u>(558,164)</u>
Increase (decrease) in temporarily restricted net assets	<u>66,613</u>	<u>(45,260)</u>
Increase (decrease) in net assets	25,975	(127,121)
Net assets, beginning of year	<u>887,051</u>	<u>1,014,172</u>
Net assets, end of year	<u>\$ 913,026</u>	<u>\$ 887,051</u>

See accompanying notes and auditors' report.

NATIONAL CENTER ON SHAKEN BABY SYNDROME
Statement of Functional Expenses
For The Year Ended June 30, 2010

<u>Expense</u>	<u>Programs & Services</u>	<u>Fundraising</u>	<u>General & Administrative</u>	<u>Total</u>
Salaries	\$ 284,485	\$ 43,463	\$ 67,170	\$ 395,118
Program and grant expense	260,505	-	4,913	265,418
Program materials costs	350,734	-	-	350,734
Payroll taxes and benefits	41,599	6,355	9,823	57,777
Marketing	22,046	2,450	-	24,496
Customer shipping and postage	63,807	2,037	2,036	67,880
Rent	41,852	1,046	9,417	52,315
Travel	25,742	1,716	6,865	34,323
Office supplies	14,985	599	4,396	19,980
Professional services	26,357	1,757	7,029	35,143
Depreciation	4,330	433	3,897	8,660
Telephone and internet	6,969	279	2,044	9,292
Miscellaneous	3,880	-	5,822	9,702
Production/translation/media	5,452	-	-	5,452
Printing	5,380	598	-	5,978
Repairs and maintenance	6,405	400	1,201	8,006
Training	1,384	-	-	1,384
Advisory board	2,270	-	-	2,270
Mileage and car allowance	2,047	103	409	2,559
Total functional expenses	<u>\$ 1,170,229</u>	<u>\$ 61,236</u>	<u>\$ 125,022</u>	<u>\$ 1,356,487</u>

See accompanying notes and auditors' report.

NATIONAL CENTER ON SHAKEN BABY SYNDROME
Statement of Functional Expenses
For The Year Ended June 30, 2009

<u>Expense</u>	<u>Programs & Services</u>	<u>Fundraising</u>	<u>General & Administrative</u>	<u>Total</u>
Salaries	\$ 293,161	\$ 54,297	\$ 78,106	\$ 425,564
Direct conference costs	147,938	-	-	147,938
Program and grant expense	140,751	-	-	140,751
Program materials costs	338,124	-	-	338,124
Payroll taxes and benefits	55,672	6,873	7,494	70,039
Marketing	21,609	-	-	21,609
Customer shipping and postage	47,451	372	679	48,502
Rent	31,370	1,046	9,411	41,827
Travel	8,401	280	2,520	11,201
Office supplies	13,235	534	3,998	17,767
Professional services	18,732	624	5,620	24,976
Depreciation	11,467	382	3,440	15,289
Telephone and internet	8,390	1,419	2,848	12,657
Miscellaneous	14,122	470	4,236	18,828
Printing	2,411	5,118	-	7,529
Repairs and maintenance	6,267	209	1,880	8,356
Training	2,910	-	-	2,910
Advisory board	-	-	5,091	5,091
Mileage and car allowance	1,511	51	453	2,015
Total functional expenses	<u>\$ 1,163,522</u>	<u>\$ 71,675</u>	<u>\$ 125,776</u>	<u>\$ 1,360,973</u>

See accompanying notes and auditors' report.

NATIONAL CENTER ON SHAKEN BABY SYNDROME
Statements of Cash Flows
For the Years Ended June 30, 2010 and 2009

	<u>2010</u>	<u>2009</u>
Cash flows from operating activities:		
Increase (decrease) in net assets	\$ 25,975	\$ (127,121)
Adjustments to reconcile increase in net assets to net cash provided by (used in) operating activities:		
Depreciation	8,660	15,289
Unrealized (gain) loss on investments	(57,086)	23,865
Loss on disposal of furniture, equipment and software	492	134
Change in:		
Accounts receivable	76,164	(17,819)
Prepaid expenses	(22,457)	49,276
Inventory	8,073	80,015
Accounts payable	9,138	11,899
Accrued expenses	8,383	(131)
Deferred revenue	122,368	(50,655)
Other liabilities	<u>51,952</u>	<u>93,122</u>
Net cash provided by operating activities	<u>231,662</u>	<u>77,874</u>
Cash flows from investing activities:		
Purchase of investments	(140,219)	-
Sale of investments	31,692	37,916
Purchase of furniture, equipment and software	<u>(10,314)</u>	<u>(2,832)</u>
Net cash provided by (used in) investing activities	<u>(118,841)</u>	<u>35,084</u>
Net increase in cash and cash equivalents	112,821	112,958
Cash and cash equivalents, beginning of period	<u>429,618</u>	<u>316,660</u>
Cash and cash equivalents, end of period	<u>\$ 542,439</u>	<u>\$ 429,618</u>

See accompanying notes and auditors' report.

NATIONAL CENTER ON SHAKEN BABY SYNDROME
Notes to Financial Statements
June 30, 2010 and 2009

1. NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES

This summary of significant accounting policies of the National Center on Shaken Baby Syndrome (the “Center”) is presented to assist in understanding the Center’s financial statements. The financial statements and notes are representations of the Center’s management, who is responsible for their integrity and objectivity. These accounting policies conform to accounting principles generally accepted in the United States of America.

Nature of Activities

The National Center on Shaken Baby Syndrome is a nonprofit corporation. The Center is a nationally recognized provider of educational services and training regarding prevention of shaken baby syndrome. While the majority of the Center's activities take place in Utah, the Center presents programs both nationally and internationally. The Center’s source of revenue comes from grants received, donations, fundraising and investment income.

Basis of Accounting

The financial statements of the Center have been prepared on the accrual basis of accounting and, accordingly, reflect all significant receivables, payables and other liabilities.

Basis of Presentation

The financial statements are presented in accordance with Topic 958 of the FASB Accounting Standards Codification (FASB ASC 958), Not-For-Profit Entities. Under FASB ASC 958, the Organization is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets and permanently restricted net assets.

Also in accordance with FASB ASC 958, support that is restricted by a donor is reported as an increase in unrestricted net assets if the restriction expires in the reporting period in which the support is recognized. All other donor-restricted support is reported as an increase in temporarily or permanently restricted net assets depending on the nature of the restriction. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets.

NATIONAL CENTER ON SHAKEN BABY SYNDROME
Notes to Financial Statements, continued
June 30, 2010 and 2009

1. NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES,
continued

Basis of Presentation, continued

It is the directive of the Board of Directors to use all unrestricted net assets to fund ongoing and future shaken baby prevention programs, Shaken Baby Syndrome research projects, conferences and symposiums, and grant matching requirements. As of June 30, 2010 and 2009, the unrestricted funds that are attributable to these categories were \$713,580 and \$754,218, respectively. The Center projects that a significant portion of these balances will be required to maintain ongoing operations in the next several years.

Income Taxes

The Center is currently classified as a 501(c)(3) public charity under the Internal Revenue Code. As a public charity, the Center is exempt from income taxes and, accordingly, no provision for income taxes is included in the accompanying statements.

Effective December 15, 2009, the Organization adopted FASB ASC 740, Accounting for Uncertainty in Income Taxes. Management has determined FASB ACS 740 does not have a material impact on the financial statements.

Cash and Cash Equivalents

Cash and cash equivalents include highly liquid, short-term investments with original maturities of three months or less that are readily convertible to known amounts of cash. As of June 30, 2010 and 2009, British Columbia money market funds totaling \$80,378 and \$80,333, respectively, were included in cash and were restricted for specific purposes as designated by the donors.

Management Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

NATIONAL CENTER ON SHAKEN BABY SYNDROME
Notes to Financial Statements, continued
June 30, 2010 and 2009

1. NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES,
continued

Furniture, Equipment and Software

All major furniture, equipment and software expenditures are capitalized. Donated property and equipment are recorded at their estimated fair values at the time of donation. Expenditures for maintenance and repairs are expensed as incurred. Furniture, equipment and software are depreciated on a straight-line basis over their estimated useful lives of three to ten years.

When furniture, equipment and software are sold or otherwise disposed of, the related cost and accumulated depreciation are removed from the accounts and the resulting gain or loss is reflected in the statements of activities. Depreciation expense for the fiscal years ended June 30, 2010 and 2009, was \$8,660 and \$15,289, respectively.

Donated property and equipment are reported as unrestricted support unless the donor has restricted the donated asset to a specific purpose. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as restricted or temporarily restricted support. During the years ended June 30, 2010 and 2009, no property or equipment was contributed to the Organization.

Inventory

Inventory consists primarily of printed materials for the education and prevention of shaken baby syndrome, and is stated at the lower of cost (first-in, first-out) or market. Provisions, when required, are made to reduce excess and obsolete inventory to its estimated net realizable value. As of June 30, 2010 and 2009, the provision for obsolete inventory was \$3,113.

Functional Allocation of Expenses

The costs of providing the various programs and other activities have been summarized on a functional basis in the statements of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

Financial Statement Presentation

Certain reclassifications were made to the 2009 financial statement presentation to conform to the 2010 financial statement presentation. These reclassifications have no impact on previously reported net income.

NATIONAL CENTER ON SHAKEN BABY SYNDROME
Notes to Financial Statements, continued
June 30, 2010 and 2009

2. INVESTMENTS

The Center has a commitment to keep an investment account of enough funds to operate without additional funding for one full year. At June 30, 2010, investments consisted of mutual funds totaling approximately \$596,500. At June 30, 2009, investments consisted of mutual funds totaling approximately \$430,800.

The fair value of investments is the net asset values as reported by the broker. These securities are subject to fluctuations in value due to changes in interest rates and other factors affecting the financial markets.

Investment gains (losses) consisted of the following for the fiscal years ended June 30:

	<u>2010</u>	<u>2009</u>
Interest	\$ 87	\$ 4,451
Dividends	13,357	13,615
Capital gains	1,218	8,929
Realized losses	(1,007)	(58,934)
Unrealized gains (losses)	<u>57,086</u>	<u>(23,865)</u>
	<u>\$ 70,741</u>	<u>\$ (55,804)</u>

3. ACCOUNTS RECEIVABLE

Various accounts receivable arise in the normal course of operations of the Center. Receivables are due 30 days after the issuance of the invoice and are considered delinquent when 90 days past due. Interest is generally not charged on delinquent receivables. The collectability of accounts receivable is assessed periodically. As of June 30, 2010 and 2009, an allowance of \$1,500 was provided for potentially uncollectible accounts.

4. DEFERRED REVENUES AND PREPAID EXPENSES

Deferred revenues and prepaid expenses are comprised primarily of amounts earned and amounts paid prior to year-end directly related to conferences to be held in the following fiscal year. The Center recognizes the revenues and expenses in the month the event occurs.

NATIONAL CENTER ON SHAKEN BABY SYNDROME
Notes to Financial Statements, continued
June 30, 2010 and 2009

5. OFFICE AND STORAGE SPACE

The Center maintains office and storage space in Ogden, Utah. For the fiscal years ending June 30, 2010 and 2009, a private foundation contributed a portion of office and storage space with a fair value of \$29,694 and \$22,395 respectively. Including donated rent, total rent expense for the years ending June 30, 2010 and 2009, was \$52,315 and \$41,827, respectively.

6. RETIREMENT SAVINGS PLAN

The Center has a qualified retirement plan covering eligible employees. For the fiscal years ended June 30, 2010 and 2009, the Center's contribution to the retirement plan was \$4,898 and \$5,645, respectively.

7. CONCENTRATIONS OF CREDIT RISK

The Center maintains its cash with two financial institutions. At various times during the fiscal year, the Center's cash in bank balances may exceed federally insured limits. As of June 30, 2010 and 2009, the Center had no uninsured cash.

8. TEMPORARILY RESTRICTED NET ASSETS

As of the years ended June 30, 2010 and 2009, temporarily restricted net assets were available for the following purposes:

	<u>2010</u>	<u>2009</u>
British Columbia program	\$ 80,378	\$ 80,333
Utah Purple prevention program	117,683	52,500
Local prevention programs	<u>1,385</u>	<u>-</u>
Total temporarily restricted net assets	<u>\$ 199,446</u>	<u>\$ 132,833</u>

NATIONAL CENTER ON SHAKEN BABY SYNDROME
Notes to Financial Statements, continued
June 30, 2010 and 2009

8. TEMPORARILY RESTRICTED NET ASSETS, continued

During the years ended June 30, 2010 and 2009, net assets were released from donor restrictions by incurring expenses satisfying the purpose restrictions specified by the donors as follows:

Period of Purple program	\$ 80,817	\$ 254,172
October 2008 conference	-	218,580
Utah Hospital-Based program	-	21,384
Board of Directors expenses	-	2,843
DDCF Purple program	127,142	-
Resource development	-	11,605
Purchase of materials	-	<u>49,580</u>
Total net assets released from restriction	<u>\$ 207,959</u>	<u>\$ 558,164</u>

9. DONATED MATERIALS AND SERVICES

The Center records the value of donated materials or services when there is an objective basis available to measure the value of the material and services. Donated materials and services included in the statements of activities for the fiscal years ended June 30 are as follows:

	<u>2010</u>	<u>2009</u>
Rent	\$ 29,694	\$ 22,395
Selling, printing and resource materials	6,767	3,568
Computer services	3,250	3,250
Professional services	<u>14,076</u>	<u>6,961</u>
Total donated services	<u>\$ 53,787</u>	<u>\$ 36,174</u>

Although, a substantial number of volunteers donated significant amounts of time to the Center's programs and fund raising efforts, no amounts have been reflected in the financial statements for volunteer services as no objective basis is available to measure the value of these services.

NATIONAL CENTER ON SHAKEN BABY SYNDROME
Notes to Financial Statements, continued
June 30, 2010 and 2009

10. FAIR VALUE MEASUREMENTS

The Center uses fair value measurements to record fair value adjustments to certain assets and liabilities and to determine fair value disclosures of investments in debt and equity securities that are classified as available for sale.

The Fair Value Measurements Topic 820 of the FASB Accounting Standards Codification (FASB ASC 820) defines fair value, establishes a consistent framework for measuring fair value and expands disclosure requirements for fair value measurements. The disclosures required under this Topic have been included in this note.

Fair Value Hierarchy

FASB ASC 820 establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to measurements involving significant unobservable inputs (Level 3 measurements).

The three levels of the fair value hierarchy are as follows:

Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the Center has the ability to access at the measurement date.

Level 2 inputs are inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly.

Level 3 inputs are unobservable inputs for the asset or liability.

Determination of Fair Value

Under FASB ASC 820, the Center bases its fair value on the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. It is the Center's policy to maximize the use of observable inputs and minimize the use of unobservable inputs when developing fair value measurements, in accordance with the fair value hierarchy. Fair value measurements for assets and liabilities where there exists limited or no observable market data and, therefore, are based primarily upon management's own estimates, are often calculated based on current pricing policy, the economic and competitive environment, the characteristics of the asset or liability and other such factors. Therefore, the results cannot be determined with precision and may not be realized in an actual sale or immediate settlement of the asset or liability.

NATIONAL CENTER ON SHAKEN BABY SYNDROME
Notes to Financial Statements, continued
June 30, 2010 and 2009

10. FAIR VALUE MEASUREMENTS, continued

Additionally, there may be inherent weaknesses in any calculation technique, and changes in the underlying assumptions used, including discount rates and estimates of future cash flows, that could significantly affect the results of current or future value.

Following is a description of valuation methodologies used for assets and liabilities recorded at fair value. Methodologies have been consistently applied.

Cash and cash equivalents, accounts receivable, prepaid expenses, accounts payable and accrued liabilities, approximate fair value due to their short maturities.

The table below presents the amounts of assets and liabilities measured at fair value on a recurring basis as of June 30, 2010:

	<u>Assets at Fair Value Using</u>			
	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
Investment funds	\$ 596,459	\$ -	\$ -	\$ 596,459

11. SUBSEQUENT EVENTS

Management has evaluated subsequent events through October 25, 2010, the date on which the financial statements were available to be issued, and has determined that no events requiring additional disclosure have occurred.

12. RESTATEMENT OF JUNE 30, 2009 FINANCIAL STATEMENTS

The June 30, 2009, financial statements have been restated to adjust the liability for material purchases to the correct balance.

The effect of the restatement has been reflected in the accompanying statement of financial position as of June 30, 2009, and the related statements of activities for the year then ended. The adjustment did not have an effect on total net income or total net assets as of or for the year ended June 30, 2009.

NATIONAL CENTER ON SHAKEN BABY SYNDROME
Notes to Financial Statements, continued
June 30, 2010 and 2009

12. RESTATEMENT OF JUNE 30, 2009 FINANCIAL STATEMENTS, continued

The effects of the restatement as of June 30, 2009, and for the year then ended are as follows:

	Previously Stated Balance	Adjustment	2009 Restated Balance
Statement of Financial Position			
Liabilities			
Other liability	\$ 219,204	\$ (40,000)	\$ 179,204
Unrestricted net assets	\$ 714,218	\$ 40,000	\$ 754,218
Statements of Activities			
Net assets, beginning of year	\$ 974,172	\$ 40,000	\$ 1,014,172

Supplemental Information

NATIONAL CENTER ON SHAKEN BABY SYNDROME
Schedule of Changes in Temporarily Restricted Net Assets
June 30, 2010

	Balance June 30, 2009	Grants, Public Support and Interest Received	Net Assets Released From Purpose Restrictions	Net Increase (Decrease)	Balance June 30, 2010
British Columbia Money Fund	\$ 80,333	\$ 45	-	\$ 45	\$ 80,378
George S. & Delores Dore Eccles Foundation	40,000	15,000	(6,844)	8,156	48,156
DDCF Purple	-	127,142	(127,142)	-	-
Humana	-	100,000	(48,341)	51,659	51,659
Willard L. Eccles Foundation	-	12,500	(10,396)	2,104	2,104
Stephen G. & Susan E. Denkers Family Foundation	12,500	-	(10,396)	(10,396)	2,104
Willard L. Eccles Foundation	-	10,000	-	10,000	10,000
Rite Aid Foundation	-	5,000	(2,657)	2,343	2,343
Walmart & Sam's Club Foundation	-	2,500	(2,183)	317	317
Cincinnati Fundraising for Jacob Coons	-	1,385	-	1,385	1,385
Rocky Mountain Power Foundation	-	1,000	-	1,000	1,000
Total	\$ 132,833	\$ 274,572	\$ (207,959)	\$ 66,613	\$ 199,446